

Ballymore Safety Products Acquires Equipto, a Manufacturer of Engineered Storage Solutions Designed to Maximize Space

COATESVILLE, PA — [], 2025. [Ballymore Safety Products](#) (“Ballymore” or the “Company”), a portfolio company of [One Equity Partners](#) (“OEP”), and a leading designer, manufacturer, and service provider of vertical access equipment (e.g., aerial work platforms, rolling ladders, etc.), material handling, and custom safety products, today announced the completed acquisition of Consolidated Storage Companies, Inc. d/b/a/ Equipto (“Equipto”), a manufacturer of mobile racking, safety storage products, and customized access solutions. Founded in 1907, Equipto operates out of a ~160,000 square foot headquarters in Pennsylvania’s Lehigh Valley, and employs a team of approximately 100, all of whom will join the Ballymore family of safety-focused brands.

Equipto represents Ballymore’s fifth acquisition since 2021 and third since One Equity acquired the Company in April 2024. The acquisition of Equipto continues to increase the Company’s domestic manufacturing footprint while adding to the breadth of products available to Ballymore’s customers, and product categories Ballymore’s services division, [DOC Services](#) can support. Following the acquisition, Ballymore’s family of safety-focused brands includes manufacturing businesses Ballymore Company (Coatesville, PA), Tri-Arc Manufacturing Company (Pittsburgh, PA – acquired in 2021), Lift Products Inc. (Waukesha, WI – acquired in 2023), Valley Craft Industries, Inc. (Lake City, MN – acquired in 2025), and now Equipto (Tatamy, PA – acquired in 2025) alongside the national services and support capabilities provided by Ballymore’s services arm, DOC Services (Fort Mill, SC – acquired in 2024).

"We view Equipto as one of the industry leaders in manufacturing products that improve space utilization for its customers. The acquisition of Equipto brings Ballymore into new categories to our customers," said Vince Halma, President and CEO of Ballymore Safety Products. "Equipto’s manufacturing capabilities continue to deepen Ballymore’s footprint within material handling and storage, while continuing to demonstrate Ballymore’s commitment to domestic manufacturing. We are excited to welcome Equipto’s team to the Ballymore family."

Ballymore continues to remain active in seeking additional acquisition opportunities to grow its platform of safety-focused brands, with a particular focus on acquiring (i) domestic manufacturing businesses within the vertical access, material handling, and custom safety products market, and (ii) industrial / commercial services businesses with strong regional or national footprints, with a particular focus on complementary equipment maintenance and commercial HVAC services providers.

Fairmount Partners served as the exclusive merger and acquisition advisor to Ballymore on this transaction, while Klehr Harrison Harvey Branzburg LLP provided legal advisory services. Transaction terms were not disclosed.

About One Equity Partners

[One Equity Partners](#) is a middle market private equity firm focused on the industrial, healthcare, and technology sectors in North America and Europe. The firm seeks to build market-leading

companies by identifying and executing transformative business combinations. OEP is a trusted partner with a differentiated investment process, a broad and senior team, and an established track record generating long-term value for its partners. Since OEP was founded in 2001, the firm has completed more than 400 transactions worldwide. The firm has offices in New York, Chicago, Frankfurt and Amsterdam. For more information, please visit www.oneequity.com.

About Ballymore Safety Products

Ballymore Safety Products, since its inception, has been known for making safety products. Ballymore invented the Rolling Steel Ladder and over the years has expanded into aerial lifts, material handling equipment, ergonomic lift tables and positioners, and other custom safety products. Ballymore services national retailers, distribution centers, industrial catalogs, and systems integrators with its conventional and custom engineered vertical access, material handling, and safety product needs. Learn more at www.ballymore.com

About Fairmount Partners

Fairmount Partners is an independent merger and acquisition advisory firm providing buy-side, sell-side, and capital formation advisory services. Fairmount is headquartered in Radnor, PA, in the Western Philadelphia suburbs. Fairmount's clients include successful entrepreneurs, private equity-sponsored enterprises, and global public companies. Since its founding in 2003, Fairmount has completed more than 315 transactions across 25 countries throughout North and South America, Europe, Asia, and Australia, representing over \$18 billion in aggregate value for its clients. For more information, please visit www.fairmountpartners.com.